

# ARES Shipyard: Continuing to Build Trust

Having become a world-renown shipyard in recent years, thanks to the many projects it carried out and the tremendous successes it achieved both in Turkish and world markets, ARES Shipyard continues to build trust in the shipbuilding industry with its impressive designs, superior production techniques, seamless deliveries and integrated logistical support services.

**F**ounded in 2006 by the Kalafatoğlu family, who have a long tradition of seamanship, and hailing from Sürmene, Trabzon, ARES Shipyard provides services in the Antalya Free Zone with its enclosed production area totalling 25,000 square metres, as well as its three air-conditioned production facilities; metal, composite and carpentry workshops; paint ovens; training halls; and modern office areas.



Aiming to become more than a shipyard by operating as an international defence industry company, ARES Shipyard has, within a very short period of time, made significant investments on human resources, organisational management, integrated logistics support, quality management and advanced production technologies. Thanks to the momentum these investments have granted, the company delivered a considerable number of platforms to various naval forces, coast guard commands, maritime police departments, port security and customs enforcement agencies.

ARES Shipyard is currently working at full speed on the construction and delivery of 17 Hercules series coast guard boats, designed for the Qatari Coast Guard, which includes three different types with lengths of 24 m, 34 m and 48 m. Moving forward about one year ahead of the timetable set by the customer, the boats constructed by ARES Shipyard have world-leading design and production standards. The five-year hull guarantee provided by the company stands as evidence

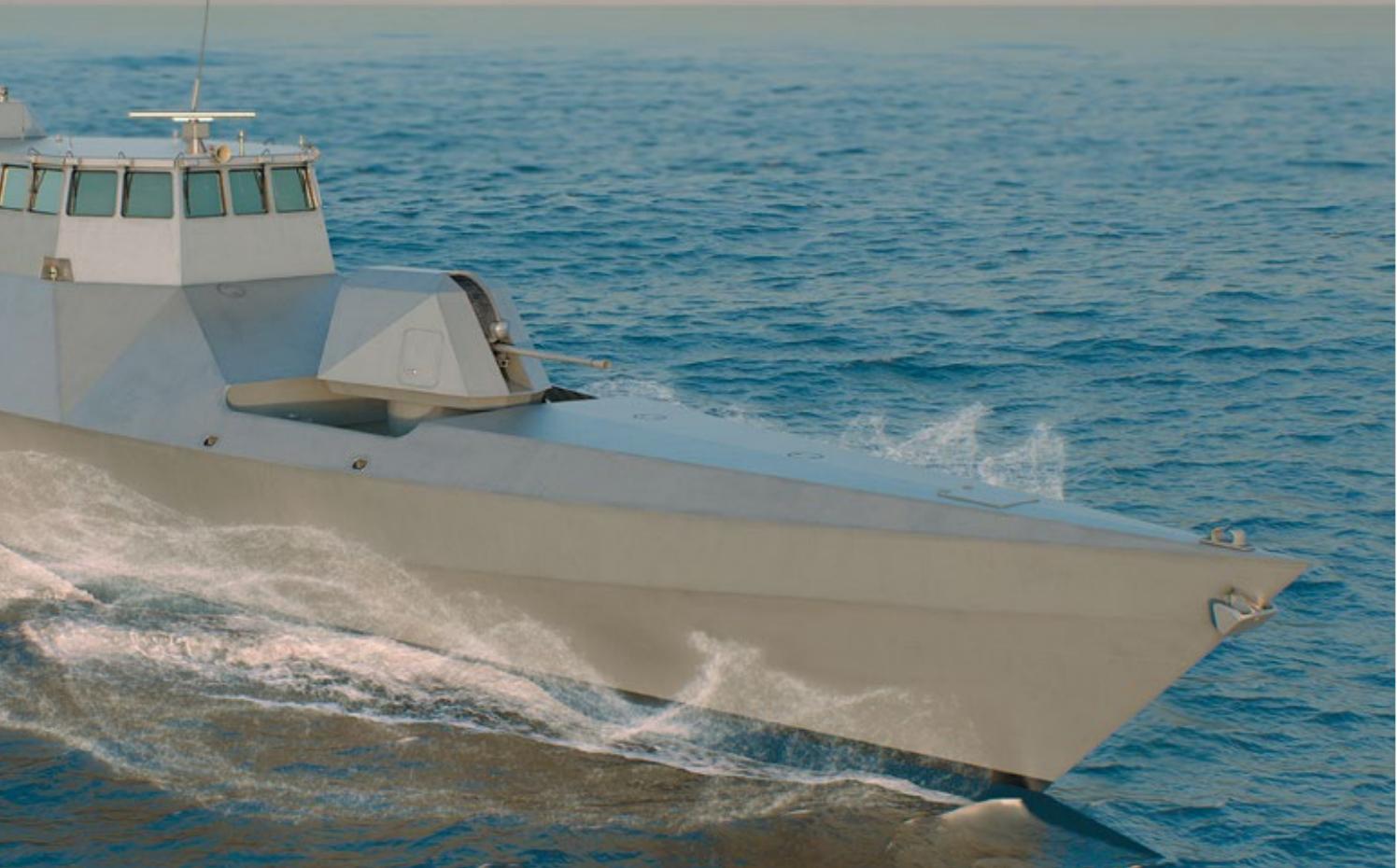


of high production quality, one that other companies should strive to achieve.

As a company that attracts attention with the impact and difference it makes in the industry, one distinguishing feature of ARES Shipyard is its Integrated Logistics Support (ILS) department. The ILS department, whose effectiveness and know-how has been certified, is currently providing training to nearly all of the Qatari Coast Guard personnel. Thanks to its ILS department, ARES Shipyard stands out as the sole shipyard in Turkey to meet all the logistics-related demands and requests of customers. Certified by Turkish Lloyd with the ISO 9001 Quality Certificate, the ILS department has experienced personnel and know-how to meet every kind of customer requirement.

ARES Shipyard's boats, which account for more than 90% of the company's export sales, are successfully serving in the Caspian Sea, on the coasts of Asia, the Persian Gulf, the Arabian Sea, and Africa's West and East coasts. After

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having produced fast patrol boats for the Coast Guard Commands of Turkey and the Turkish Republic of Northern Cyprus (TRNC), one of the biggest goals for ARES Shipyard is to construct war ships for the Turkish Naval Forces. To this end; for the New Underwater Offence Team Boat and Fast Patrol Boat projects, the company designed fully-equipped, fast and sturdy boats with superior features by using novel and superior materials, such as sealium and carbon-based materials that have not previously been employed, with the aim of matching the requirements set by the Turkish Naval Forces' vision.

The Fast Patrol Boat Project represents one of the most important milestones in ARES Shipyard's vision. Kerim Kalafatoğlu, Chairman and Executive Director of ARES Shipyard, shared the following thoughts concerning the company's vision: "The needs of the Turkish Naval Forces and Coast Guard are always a priority for us. Beyond meeting financial targets, and in addition to earning foreign currency for Turkey, our biggest goal is to continue and increase our services for our country's esteemed armed forces. We are always ready and willing to support all projects of the Turkish Armed Forces, as far as our capacity allows. I would like to take this opportunity to underline that we are one of the strongest candidates for the Fast Patrol Boat Project, which covers the indigenous production of a patrol boat, within the context of modernisation efforts conducted for the Turkish Naval Forces Command's patrol boat fleet."

In this context, a special team was formed at ARES Shipyard to exclusively work on out-of-the-ordinary solutions for the Fast

Patrol Boat Project. Firmly believing that its solution is the best for this project, ARES Shipyard has already completed all engineering calculations as well as model trials for the proposed boat. For this reason, ARES Shipyard's ATILGAN stands as the strongest candidate in the Fast Patrol Boat Project, which will fashion the Turkish Naval Forces' strike force.

With the many awards it received this year, ARES Shipyard further built upon the achievements of its young, hardworking and visionary team. First among these, an Australia-based, international broadcasting corporation chose the Shipyard as the World's Best Patrol Boat Builder for 2016. Moreover, the 34-meter-long ARES 110 HERCULES coast guard boat constructed for Qatar's Ministry of Interior received the World's Best Patrol Ship Award for the same year.

Soon afterwards, ARES Shipyard received an award for ranking first in the Top 100 Fastest Growing Companies of Turkey list, compiled by the Union of Chambers and Commodity Exchanges of Turkey (TOBB). Deputy Prime Minister Canikli and Rifat Hisarcıklioğlu, President of the TOBB, presented the award to Yonca Kotiloğlu, Board Member at ARES Shipyard.

Engaging in production to meet the country's needs, and working to represent Turkey in the best way possible around the world, ARES Shipyard also stands as a shipbuilder – and perhaps the only one globally – capable of giving 20-year hull guarantee for the vessels it manufactures. With its young, dynamic and meticulous team, and its innovative, different and creative solutions, ARES Shipyard is moving forward with confident steps on the path to becoming the Turkish and global shipbuilding industry's rising star.